### PRESIDENT'S NEWSLETTER



July 2019 Newsletter



Appraisal Institute of Canada

Ontario

### A Message from the President

Summer has finally arrived in Ontario! I hope you are making time to re-charge and relax with family and friends.

Over the past few months, I have been busy visiting with members at various provincial chapter meetings and attending meetings with REIC, OREA, CMBA and other stakeholders. I attended the AIC Conference in St. John's, Newfoundland in early June with the AIC Ontario Team and several AIC Ontario Board of Director members. It is important for members from across Canada to come together and share concerns and discuss issues that affect the appraisal profession now and going forward.

As part of the member recognition program developed by AIC, I have had the pleasure of presenting several certificates to our valued CRA & AACI members. It has been wonderful to be able to acknowledge members who have served our profession for 10, 20, 30, 40 & 50 years! The cumulative knowledge and experience sitting at one table in a Chapter meeting or PPS event is astounding.

We are looking forward to September with renewed energy and optimism. AIC Ontario is planning a joint professional development day with CMBA in November 2019. The last event was a great success with over 300 participants. I hope to see you there! Please sign up for the mandatory 1 DAY PPS. The CPD cycle ends December 31, 2019. If you are short credits, contact the AIC Ontario office to find out what is CPD credit worthy at <a href="mailto:info@aicontario.ca">info@aicontario.ca</a>.

I am grateful for the opportunity to serve as your AIC Ontario President and hope to connect with you. Feel free to contact me directly at <a href="mailto:president@aicontario.ca">president@aicontario.ca</a> with any comments or concerns.

All the best,

Claudio Polito, AACI P.App

AIC Ontario President

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Professional Practice Seminars



APRIL 10 – 12
COLLINGWOOD,
ONTARIO

AIC ONTARIO
CONFERENCE





# Click here for more memories

## **#IGNITEAICON2019**

### **FEEDBACK FROM ATTENDEES:**

"Superior quality food – at every meal.

I appreciated the accommodated needs of vegetarians
(like me !!! thank you.)

Very good speakers and special guests.

Great team work by Vikki, Patricia, Heather,
Cassidy and everyone. Many Congratulations !!!
5/5 Rating."

"Looking forward to the next event!"

"More than met my expectations. The hard work was appreciated."

Response from Drew Dudley's Presentation
"This was an excellent presentation. I have since purchased his book."

### 2019-2020 BOARD OF DIRECTORS



Our new 2019 - 2020 Board of Directors sworn in at the AGM on April 11, 2019.

#### L to R Back Row:

Murray Visser AACI, P.App, Dave Harris AACI, P.App, Eric Tworo AACI, P.App, Paul Duarte CRA, P.App, Dino Giuliani AACI, P.App

#### L to R Front Row:

Claudio Polito AACI, P.App, Raeka Ravindran CRA, P.App, Kim Passmore AACI, P.App, Rick Van Andel AACI, P.App, Lora Wylie CRA, P.App, Dianna LeBreton CRA, P.App

# Paul Duarte CRA, P.App AIC ON President Elect

Paul currently serves as AIC ON Director at Large.



### **ADVOCACY AT A GLANCE**

- Jan 24, 2019 LONDON AGM (Murray Visser)
- Jan 25, 2019 AIC ON &
   CMBA Meeting (Vikki Leslie
   & Patricia Pannozzo
   attended)
- Jan 29, 2019 Artificial Intelligence In Real Estate – Tech Talk Durham College (Murray Visser & Claudio Polito attended)
- Feb 04 07, 2019 –
   Advocacy Meeting in
   Ottawa (Vikki Leslie &
   Murray Visser attended)
- Feb 19, 2019 Toronto
   Chapter Meeting & AGM
   (Vikki Leslie, Murray Visser &
   Claudio Polito attended)
- Feb 21, 2019 AIC ON
   Board of Directors Meeting –
   Toronto Airport
- Feb 23 24, 2019 AIC
   (National) Board Meeting Toronto Airport (Vikki Leslie &
   Murray Visser attended)
- March 04, 2019 Artificial Intelligence World Forum – Toronto Downtown (Patricia Pannozzo attended)
- March 05, 2019 LandPRO Conference, Vaughan Ontario (Sponsorship)

### ADVOCACY AT A GLANCE CONTINUED..

- March 06, 2019 MBLAA
   Legislative Review (Murray
   Visser & Dan Brewer
   attended)
- March 20, 2019 Windsor Chapter Meeting (Vikki Leslie & Murray Visser attended)
- March 27, 2019 Leadership Dev. & Nominations Meeting – Toronto West (Vikki Leslie & Committee)
- March 28, 2019 Seneca
   College Awards Night –
   Toronto Campus (Vikki Leslie attended)
- April 01, 2019 Hamilton/ Niagara Chapter Meeting
- April 02, 2019 Seneca Awards Night – Newnham Campus (Vikki Leslie attended)
- April 03, 2019 CMBA Gala Award Night (Vikki Leslie, Claudio Polito, Murray Visser, Paul Duarte & Patricia Pannozzo attended)

- April 04, 2019 CMBA Tradeshow & Conference (Patricia Pannozzo & Paul Duarte)
- April 10 1 2, 2019 AIC
   Ontario Conference & AGM
   Collingwood Ontario (AIC
   ON Staff & Board of
   Directors)
- May 01, 2019 Executive Directors Meeting Call (Vikki Leslie)
- May 09, 2019 Huronia
   Chapter Meeting Claudio
   Polito and Vikki Leslie
   attended
- May 28, 2019 Quarterly
   Advocacy Meeting
   Teleconference (Vikki Leslie)
- May 29 & 30 2019 Realtor Quest Tradeshow – Toronto Airport (Patricia Pannozzo, Vikki Leslie, Murray Visser)
- May 30, 2019 CD Howe Dinner Event – Toronto Downtown (Vikki Leslie, Claudio Polito & Murray Visser)

- June 03 05, 2019 AIC
   Board Meeting St. John's
   Newfoundland (Vikki Leslie,
   Claudio Polito)
- June 05 09, 2019 AIC
   Conference & AGM St.
   Johns, Newfoundland
- June 19, 2019 AIC Ontario Board of Directors Meeting – Toronto
- June 24, 2019 PR & GR
   Meeting Teleconference
   (Vikki Leslie)
- June 25, 2019 Leadership & Development Meeting Teleconference (Vikki Leslie)
- July 10 -12, 2019 CSAE Summer Summit – Windsor (Vikki Leslie & Patricia Pannozzo)
- July 26, 2019 CMBA / REIC / AIC ON Meeting (Vikki Leslie & Patricia Pannozzo)



#### January 22, 2019

Vikki Leslie, Murray Visser and Claudio Polito flew to Thunder Bay to attend the Chapter meeting there. It was held at Wacky Wings and some of our board practiced some Axe Throwing.

Thanks for the invite Thunder Bay Chapter!

Pictured: Claudio Polito AACI, P.App

### ADVOCACY AT A GLANCE CONTINUED...



### February 04 - 07, 2019

During the Advocacy Meetings in Ottawa with Pat Finnigan MP, AIC discussed how we can protect your biggest asset and encourage a stronger more accessible hosing market for all.

L to R: Barbara McFarlane, Pat Finnigan, Vikki Leslie, Dan Brewer

### February 04 - 07, 2019

AIC Ontario was pleased to meet with Brian Masse MP to discuss property valuation reforms on behalf of Canadian Consumers.

L to R: Barbara McFarlane, Brian Masse, Vikki Leslie, Peter McLean, Karen Koebel- Medlicott



### SENECA COLLEGE AWARDS



### March 28, 2019

Congratulations to James Bridger who was the recipient of the Appraisal Institute of Canada Scholarship award presented April 02, 2019!

L-R: Vikki Leslie, James Bridger

Joseph Macaluso was presented the AIC – Ontario Scholarship at the Seneca Awards night held on April 02, 2019. Congratulations Joseph!

L-R: Joesph Macaluso, Vikki Leslie

### ADVOCACY AT A GLANCE CONTINUED..



**April 03, 2019 - CMBA Gala Award Night** attended by Vikki Leslie, Claudio Polito, Murray Visser, Paul Duarte & Patricia Pannozzo

L to R: Murray Visser AACI, P. App, CMBA Member, Claudio Polito ACCI, P. App

**April 04, 2019 - CMBA TRADESHOW** attended by Paul Duarte & Patricia Pannozzo



### April 10, 2019

AIC Ontario held board meetings before the Kickoff of the Unite to Ignite 2019: AIC Ontario Conference. The meeting was also attended by Guests from our National board and upcoming 2019-2020 board members.

#### **APRIL 26, 2019**

IRWA ONTARIO CHAPTER 29 – Queens Landing Hotel, Niagara on the Lake

AIC Ontario was a Gold Sponsor for the Spring Education Seminar this year that provided an opportunity to learn, eat good food & network!



### **ADVOCACY AT A GLANCE CONTINUED...**

May 29 & 30 2019

### **REALTOR QUEST 2019 – Toronto Congress Centre**

Murray Visser, Patricia Pannozzo and Vikki Leslie attended Realtor Quest 2019. Murray Visser was asked to present on the Role of the Commercial Appraiser in the Real Estate Transaction. This was the first year Realtor Quest was targeting both the Residential and Commercial Markets. We were thrilled to be a part of this event!

L to R: Murray Visser AACI, P.App and Gareth Jones, VP of Corporate Development of REIC



MAY 31, 2019

AIC ONTARIO sponsored the Genworth Financial Inc. Annual Golf Tournament this year.

The event was held at RattleSnake Point Golf Club.





### AIC Ontario was a proud breakfast sponsor!

The AIC Ontario foursome: picture L to R, Paul Duarte CRA P. APP, Ed Saxe CRA P. App, Murray Visser AACI P. App, Claudio Polito AACI P. App.

### MEMBERSHIP RECOGNITION PROGRAM

This year The Appraisal Institute of Canada introduced a Membership Recognition Program that provides 20, 30, 40 & 50 year certificates to our long time Members! Members of the Ontario Board of Directors have attended chapter meetings, our provincial conference and Professional Practice Seminars to present the certificates and express how much we appreciate our membership.

### **KEEP BEING AWESOME!!!**



#### Members Newly Designated as of December 2018

- David Kahng, AACI- Designated July 24, 2019
- Marc-Anthony Scavo, AACI -Designated July 09, 2019
- Brittany Slaney, AACI- Designated June 19, 2019
- Michael McKinney, CRA- Designated June 13, 2019
- Michelle Richardson, CRA- Designated June 10, 2019
- Eunice Wong, AACI- Designated June 06, 2019
- Kenny Oh, CRA- Designated June 03, 2019
- Yanan Yang, CRA- Designated May 27, 2019
- Aryn Visscher, CRA- Designated May 24, 2019
- Stefan Van Houtte, AACI- Designated May 16, 2019
- Jerald Greenidge, AACI-Designated May 14, 2019
- Winnie Chan, AACI- Designated May 09, 2019
- Jacqueline Boland, AACI- Designated May 01, 2019
- Christopher Mason, AACI- Designated April 26, 2019
- Curtis Payerl, AACI- Designated April 23, 2019
- Heather Roy, CRA- Designated April 11, 2019
- Rachelle McLean, AACI- Designated March 19, 2019
- Christopher Bol, AACI- Designated March 18, 2019

- Ivy Lo, AACI- Designated March 06, 2019
- Catherine Gulliver, CRA- Designated March 05, 2019
- Eric Sutton, AACI-Designated February 28, 2019
- Roham Izadi, CRA- Designated February 27, 2019
- Jawahar Mahindru, CRA- Designated February 26, 2019
- Warren Coffell, AACI- Designated February 13, 2019
- Timothy Dickieson, CRA- Designated February 12, 2019
- Joshua Reidak, AACI- Designated February 07, 2019
- Nicholas Prasad CRA- Designated February 06, 2019
- Sanjeev Gogna, CRA- Designated January 31, 2019
- Meagan Lau, CRA- Designated January 22, 2019
- L'ghaly Safouane, AACI- Designated December 11, 2018
- Raeka Ravindran, CRA- Designated December 05, 2018
- Weiging Shi, CRA- Designated December 04, 2018

### A SPECIAL THANK YOU TO ALL OUR VOLUNTEERS..

### FINANCE COMMITTEE

**Chair:** Paul Duarte CRA, P.App, *President Elect* 

Murray Visser AACI, P.App,
Past President
Claudio Polito AACI, P.App,
President
Dino Giuliani AACI, P.App
Peter Chan AACI, P.App

### LEADERSHIP DEVELOPMENT & NOMINATIONS COMMITTEE

Chair: Kim Passmore AACI, P.App Board Liason: Dave Harris AACI, P.App

Agnes Lee AACI, P.App Chris Dietrich AACI, P.App Dianna LeBreton CRA, P.App

### CONFERENCE & EVENTS COMMITTEE

**Chair:** Paul Duarte CRA, P.App, *President Elect* 

**Board Liason:** Rick Van Andel AACI, P.App

Raeka Ravindran CRA, P.App Voula Vercillo CRA, P.App Stella Maltzov CRA, P.App Dan Hayes, Candidate Member

### PUBLIC & GOVERNMENT RELATIONS COMMITTEE

**Chair:** Karen Koebel-Medlicott CRA, P.App

**Board Liason:** Eric Tworo AACI, P.App Jim Rokeby AACI, P.App

Dan Brewer AACI, P.App Shardul Jani AACI, P.App Lora Wylie CRA, P.App Steven Otto CRA, P.App Kevin Reid, Candidate Member

#### & 2019-2020 BOARD OF DIRECTORS

PRESIDENT	PAST	PRESIDENT	REGION	REGION	REGION	REGION	REGION	REGION	REGION	EXECUTIVE
	PRESIDENT	ELECT	1	2	3	4	5	6	7	DIRECTOR,
Claudio	Murray	Paul	Dave	Kim	Raeka	Lora	Rick	Dianna	Eric	SECRETARY/
Polito	Visser	Duarte	Harris	Passmore	Ravindran	Wylie	Van	LeBreton	Tworo	TREASURER
AACI,	AACI,	CRA,	AACI,	AACI	CRA,	CRA,	Andel	CRA,	AACI,	
P.App	P.App	P.App	P.App	P.App	P.App	P.App	AACI,	P.App	P.App	Vikki Leslie
							P.App			

### DIRECTOR AT LARGE

Paul Duarte CRA, P.App

### DIRECTOR AT LARGE

Dino Giuliani AACI, P.App

### **UBC CPD OPPORTUNITIES & APPLIED EXPERIENCE EXAM DATES**



**AEP Exam Dates for 2020** 

- February 13, 2020
- April 15, 2020
- June 18, 2020
- September 03, 2020
- December 03, 2020

The Real Estate Division offers a series of short online Professional Development courses aimed at satisfying real estate practitioners' continuing education needs. All courses are offered through distance education in a self-study format (with an online quiz) or a live webinar.

Click the link below to find courses earning CPD Credits:

#### **UBC Sauder CPD Course List**

Please note the remaining date available for 2019 AEP Exams Is **December 05**, **2019.**To register for the Applied experience exam <u>you must first</u> contact your Provincial Affiliate to mark you eligible to write. Registration Cut off is 30 days prior to the exam date so <u>please contact us before</u> Reg Cut off to write your exam.

### **Professional Practice Seminar (PPS)**

AIC ON IS HAPPY TO OFFER THE IN CLASS PPS AT A DISCOUNTED RATE OF \$125.00 PLUS HST FOR THE 2018-2019 CPD CYCLE TO ONTARIO MEMBERS.THE REGULAR RATE IS \$250.00 PLUS HST. CHECK BELOW FOR IN CLASS PPS DATES.

WEDNESDAY SEPTEMBER 11, 2019 | TORONTO NORTH

THURSDAY SEPTEMBER 12, 2019 | TORONTO DOWNTOWN

WEDNESDAY SEPTEMBER 18, 2019 | HAMILTON/NIAGARA

THURSDAY SEPTEMBER 19, 2019 | OTTAWA

FRIDAY SEPTEMBER 20, 2019 | WATERLOO/WELLINGTON

WEDNESDAY SEPTEMBER 25, 2019 | CREDIT VALLEY

THURSDAY SEPTEMBER 26, 2019 | TORONTO WEST

FRIDAY SEPTEMBER 27, 2019 | TORONTO NORTH

WEDNESDAY OCTOBER 02, 2019 | WATERLOO/WELLINGTON

THURSDAY OCTOBER 03, 2019 | TORONTO NORTH

FRIDAY OCTOBER 11, 2019 | TORONTO DOWNTOWN

THURSDAY OCTOBER 24, 2019 | TORONTO NORTH

AIC National also offers the One Day PPS through Webinar.

CLICK HERE TO VIEW AVAILABLE DATES

IF YOU HAVE ALREADY TAKEN A PPS IN THE 2018-2019 CYCLE YOU WILL NOT RECEIVE DUPLICATE CREDITS. IF YOU ARE UNSURE IF YOU HAVE ALREADY TAKEN IT, CONTACT CASSIDY AT CASSIDYP@AICONTARIO.CA TO CONFIRM.

\*\*FRIENDLY REMINDER: INVOICES FOR THE 2019- 2020 DUES WILL BE SENT OUT AUGUST 15, 2019. PLEASE MAKE SURE TO CHECK YOUR EMAIL TO SEE IF YOUR INVOICE IS AVAILABLE ON THE AIC WEBSITE.\*\*

Remember to Follow AIC Ontario on Facebook, LinkedIn and Instagram!