

3916 39 Street Close, Ponoka, AB
coreyminde@gmail.com
403-348-1293

COREY MINDE

PROFESSIONAL SUMMARY

Real Estate Appraiser with a decade of experience in the industry, demonstrating strong analytical abilities in conducting market research and determining property values. Proficient in data analysis, written appraisal reporting, and real estate consulting. Demonstrates a strong background in sales and account management, with skills in contract negotiation and business development. Committed to continuous learning and staying updated with industry trends.

EMPLOYMENT HISTORY - PREVIOUS 16 YEARS

JUL 2014 - PRESENT

Real Estate Appraiser, Red Deer Appraisals / Howard & Company, Central Alberta

Appraisal Institute of Canada (AIC)

Responsible for conducting market research and analysis to determine property values and provide accurate appraisals

Duties

- Residential & Acreage Appraisals
- Exterior & Interior Site Inspections
- Data Analysis
- Written Appraisal Reporting
- Real Estate Consulting
- AMC Reporting (NAS, Solidifi, FNF, Brookfield)
- Continuing Education

SEP 2010 - NOV 2013

Regional Account Manger, Yellow Pages Media, Alberta

Responsible for print and digital media sales and consulting services.

Duties

- Contract Negotiation
- Marketing Analysis
- Quarterly Business Reviews
- Social Media
- SEO & SEM Sales
- Print Media Sales
- Website & Mobile Application Sales
- CRM

JUN 2008 - DEC 2009

Account Manager, Acklands Grainger, Red Deer, AB

Responsible for managing the sales and service of maintenance, repair and operational supplies and services to industrial and oil field clients.

Duties

- Contract Negotiation
- Business Development
- Product & Service Presentation
- Written Proposals
- Account Management

EDUCATION

1998

Business Administration, Red Deer College

2001

Bachelor of Management, University of Lethbridge

2014

Post Graduate Certificate in Real Property Valuation, Sauder School of Business at The University of British Columbia

SKILLS

Data Analysis

Report Writing

Real Estate Consulting

Contract Negotiation

Social Media

SEO & SEM

Print Media

CRM

Account Management

Business Development

Product & Service Presentation

Written Proposals

Professional Selling

Digital Media Sales

Market Research

Site Inspections

Property Valuation

Market Analysis

Analytical Abilities

REFERENCES

Available Upon Request