

TOBIAS HANZL

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Permanent Resident | Candidate Member – Appraisal Institute of Canada

PROFILE

Motivated professional transitioning into a career in real property appraisal, bringing strong analytical skills, professional communication, and a proactive approach to learning. Currently pursuing the AACI designation through the Appraisal Institute of Canada.

EDUCATION

Post-Graduate Certificate in Real Property Valuation (2025)

The University of British Columbia, UBC Sauder School of Business

- Completed academic requirements for the AACI designation

Bachelor's Degree in Demography (2013)

Prague University of Economics and Business, Faculty of Informatics and Statistics

EXPERIENCE

Worldwide Demand Planning Team Lead (09/2020 – 10/2024)

HP Inc. (Houston, USA)

- Led a global forecasting team (4–5 members), improving forecast accuracy through data analysis and market collaboration.
- Delivered trend insights and financial comparisons to support strategic decisions.
- Provided training and guidance, supporting professional development and team performance.
- Contributed to inventory management and excess/obsolescence mitigation.

EMEA Demand Planner (05/2018 – 08/2020)

HP Inc. (Prague, CZ)

- Forecasted demand to align component supply with production needs across Europe, Middle East & Africa.
- Collaborated with cross-functional teams to adjust forecasts based on market intelligence.
- Participated in a new forecasting software design, testing, training, and rollout.

Night Auditor (04/2017 – 10/2017)

Sunwapta Falls Rocky Mountain Lodge (Jasper, CA)

- Prepared and reconciled financial reports for multiple departments (restaurant, gift shop, lodging).
- Managed daily cash-outs, identified discrepancies, and ensured reporting accuracy.
- Communicated with vendors and customers to support smooth overnight operations.

Financial Controller (06/2016 – 03/2017)

Czech Savings Bank (Prague, CZ)

- Analyzed corporate banking budgets and sales forecasts.
- Reported financial performance and variance analysis to senior management.
- Supported strategic planning through detailed financial modeling.

CZ Demand Planner (07/2015 – 05/2016)

British American Tobacco (Prague, CZ)

- Forecasted product demand and market share.
- Conducted seasonality and trend analysis and contributed to product launch planning.
- Developed business cases to evaluate the volume and financial impact of new products.

Strategy, Planning & Insights Analyst (02/2014 – 06/2015)

British American Tobacco (Prague, CZ)

- Created and maintained an MS Access database to consolidate sales forecasts across Europe.
- Produced market share reports and analyzed the results of marketing strategies.

SKILLS

Real property valuation methodology
Sales forecasting
Statistical methods
Data analysis & interpretation
BC Driver's Licence

Market trend analysis
Quantitative decision making
Report writing
Proficiency in MS Office

INTERESTS

Hiking and backpacking
Road trips and exploring remote regions
Sewing custom backpacks and outdoor gear

General aviation (student pilot)
Exploring Canadian culture